

# We help grow your business

Global news, insight, intelligence, content and connections for the automotive manufacturing industry



# **RESOURCES**

#### Online | Content marketing | Print

Essential global resource for manufacturing professionals and suppliers



**automotive manufacturing solutions** – AMS provides global coverage of vehicle production processes, technologies, equipment and materials to its worldwide audience of automotive manufacturing professionals.



**Content marketing –** From Channel, Brand and Advertising partnerships through to webinars/podcasts, whitepapers and the new Marketplace Directory, AMS is an established platform to communicate your own content to its global audience of automotive manufacturing specialists at OEMs and tier suppliers.



**Önline** – The AMS website brings together all editorial content, grouped by subject, searchable and with links to social media channels. The weekly e-newsletter is distributed industry wide and features articles on OEM manufacturing plants, processes, technology and more.





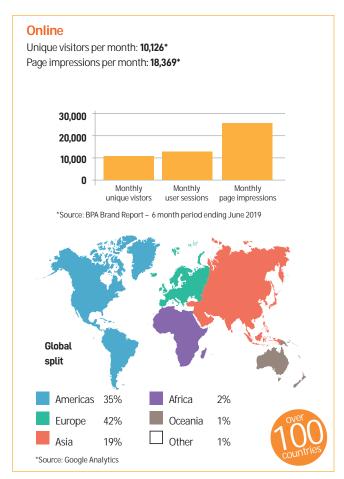
Print - Across four print issues per year, plus special supplements and extensive online content, the AMS editorial team explores plant operations, explains production technologies, with visits to major manufacturing locations and interviews with OEM executives and production managers.

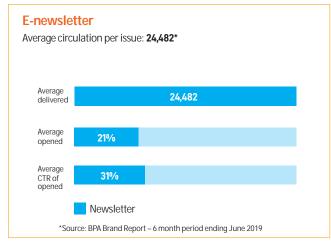


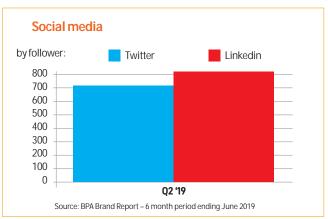
# WHO YOU CAN REACH

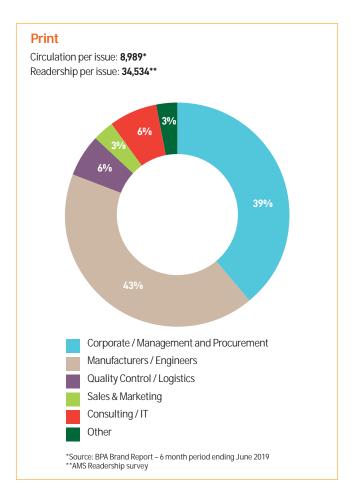
#### Online | E-newsletter | Social media | Print

Reach a global audience of automotive manufacturing decision makers and influencers







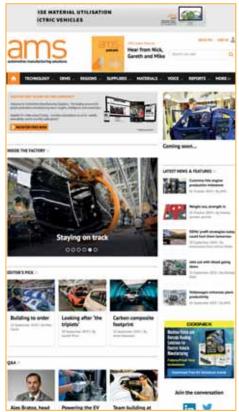




# **BRANDING**

Online | Print





—AMS Magazine – A wide range of advertising options are available across both the printed magazine and specialist supplements

The automotive factory of the future is flexible, efficient and part of a collaborative ecosystem that boosts operational, sustainability and safety performance on many levels. Whatever the application, from power train assembly, body-in-white, paint processes, press automation or automotive components. ABR Bobotics is helping the world's leading automakers and their suppliers make the factory of the future reality, today Visit www.abb.com/automotive to learn more.



Size and surposition of the service of the service

The joint shap maximum are airs but for the maximum are airs but for to sometime and the sound of the sound o

A man home make the control of the c

To attach the triggine of and of production by and income, responsed to attached a set of production and income and incom

challenges, Massabili Sactic has developed set the unique needs of individual businesses sidely, eliabile data and procise control all indicipals. 4-Plazoty blass organisations parts to the sect level in digital baselshmation.

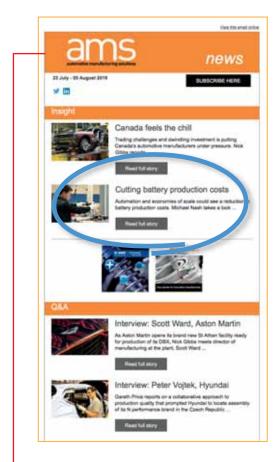
e-F@ctory

AMS Website - Leaderboard advertising and MPUs are just two of the many online advertising opportunities available



# **BRANDING**

By email | Marketplace directory











achieved via button advertising as well as MPUs within a linked article or text advert as a featured article

**AMS eNewsletter -** Branding on

the weekly e-newsletters can be



# Hear from Nick, End-Effectors & Automation LATEST NEWS & PROTUBES I N and INC to build SEV year 000000 ABB Robots make all metal fabrication precious venture forth

**Leaderboard masthead:** Puts your brand/messaging first on any visit to automotivemanufacturingsolutions.com



#### MPUs and Tower MPUs:

Position your brand/ messaging alongside our latest homepage editorial. Also available on specific sections for greater targeting



# ADVERTISING PARTNER

#### Brand awareness | Global reach | Lead generation

Advertising online at automotive manufacturing solutions.com puts your brand and messaging in-front of a global audience of automotive manufacturing decision makers and influencers.

A wide range of options, positions and packages are available and all include full analytics and reporting. Combine with content marketing, print and event sponsorship for a multichannel campaign.

Options: Leaderboard (masthead/in-content); MPUs; Tower MPUs; Sticky MPUs; custom sizes

**Leaderboard in-content:** Place your brand/ messaging within targeted or random editorial for awareness amongst engaged readers

#### Sticky MPUs:

Ensure your brand/messaging is visible throughout specific page visits



# **ADVERTISING PARTNER**

Brand awareness | Global reach | Lead generation



00000

The latest versions of both the Coope and Sypher convertible verificate of the RB are made at Audi Sport's Bottinger Höfe factory a few miles custoide Helboren in south-west Germany. The 30,000 sq. mfacility has been in operation for just four years. It started up in September 2014 to manufacture the second generation of the RR, which went on sale in 2015 and far which the new gustarts and performance quattre are effectively upgrades. The cars had previously been made at the Audi plant in Neckarsum and 1001 Singer.

The specific dedication of the Böllinger Höfe site to the requirements of the vehicles is explained by Walfgang Scherz, head of RE insurfacture. To west developed as a small series centre, the states, adding that a fundamental guiding principle was so ensure the "Evolution" necessary to ensure sefficient production of vehicles in which every assembly coming down the land will be different from the one is front and behind it.



Another aim was to emure that, given the relatively small production volumes that would receasely be the case at the site, the investment inverteed would be not be dispurportionals. Schara notes that there is a deliberate emphasis on emuring that, as far as possible, people rather than machines carry out production operations in order to emure the deliberate audits.



#### **Deep Leaders:**

A more impactful first impression for any visit to automotive manufacturing solutions.com



#### \_ Mobile:

automotivemanufacturingsolutions.com is fully optimised for mobile – content and advertising – ensuring your brand/messaging continues to be seen across all devices

#### Newsletter:

Advertising on our weekly enewsletter puts your brand directly in-front of more than 20k automotive manufacturing professionals



#### Newsletter:

A range of advertising options are available including single or shared positions (one of upto four). Content marketing packages include promotional campaigns across our weekly enewsletters and feature an image plus summary and link to the full article (all hosted within VOICE of the Industry)

#### Wall Paper:

Takeover the homepage background or/and specific site sections for an opportunity that will stand out from the crowd



# CHANNEL PARTNER



As a channel partner you develop a deeper relationship with our audience through highly targeted advertising and branded

Basic packages include sponsorship of your chosen 'channel' with branding and links alongside at least one online content VOICE (see left), via our weekly enewsletter and on social

Options: Branding; sponsorship; advertising; content marketing; channel takeover



#### Sponsored article: Our dedicated channel for your content marketing. All content marketing is hosted on VOICE and will include at least 7-days

homepage promotion on automotive manufacturing solutions.com. Editorial services are available and all content is subject to approval

#### Channels:

Assembly, Automation, Bodyshop, Machining, Measurement, Paintshop, Powertrain, Quality, Robotics, Systems and more...

#### End of article profile:

Opportunity to provide a short company profile with links to full profile



generate leads

#### Related Articles:

Platform can be set to automatically pull through articles related to your brand

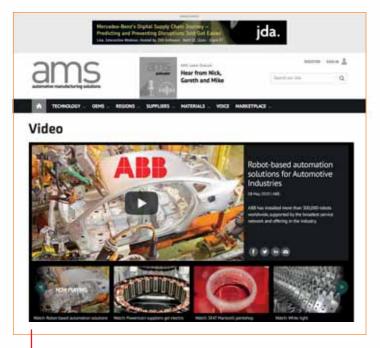


Full profile page: Opportunity to get your story to engaged viewers

#### Additional MPU position: MPU also available on your article page to provide further branding and opportunity to







#### Video:

Bring your brand to life in sight and sound to fully engage our users. Full video production services are available or we can host your existing materials.

All videos will be hosted on your own video portal and via our VOICE of the Industry channel and come with a bespoke marketing campaign





#### Reports/Whitepaper/Surveys/Polls:

Present your business as a thought leader by providing industry insights/intelligence to our audiences. Full research, editorial and design services are available to create your own reports. Alternatively, we can promote your existing products via dedicated features within the platform.



## CHANNEL PARTNER

#### Brand relationship | Thought leadership | Lead generation

#### Podcasts:

Bring your brand to life, in your own words, for users on the move. Our podcast service includes full management, production, delivery and marketing. Your podcast series will be featured within its own podcast portal, hosted within the VOICE section of automotivemanufacturingsolutions.com, and on your own channel or microsite



#### Newsletter:

Channel Partners can sponsor dedicated enewsletters for their respective channel or/and chose to create their own dedicated version. Editorial and design services available for support

#### Wehinars

Communicate with our global audience 'live' from your own desktop. Package includes full editorial support in planning, structure, rehearsal and on-the-day moderation. Webinar streamed and recorded using the AMS webinar platform, hosted on automotivemanufacturingsolutions.com and includes an introduction by the editorial team. A dedicated marketing campaign will drive leads of registrants and viewers





#### Sponsored article:

Our dedicated channel for your content marketing. All content marketing is hosted on VOICE and will include at least 7-days homepage promotion on automotivemanufacturingsolutions.com. Editorial services are available and all content is subject to approval

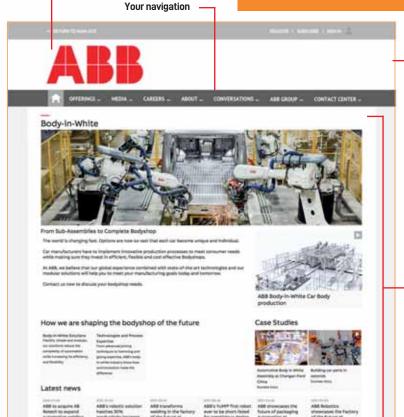
#### Wallpaper:

Page takeover is complete when tied in with the wall paper option - an opportunity that will stand out from the crowd

#### Masthead takeover:

Your logo/creative/colour pallet is featured across the masthead to raise your profile for all page users

Your branding



## BRAND PARTNER

#### Brand impact | Content marketing | Lead generation

Brand partnership is focused on elevating your branding to be the primary focus whilst benefitting from the global audience our content and SEO delivers.

From masthead takeover with content marketing and advertising to full microsite capabilities linked directly to automotivemanufacturing solutions.com, you can position your brand as a major thought leader in the sector.

Options: High profile branding; sponsorship; advertising; content marketing; microsite

#### – Dedicated Microsite:

Your branding, your navigation, your content...but managed by us and hosted on automotivemanufacturingsolutions. com/companyname to ensure you gain the full benefit of our site traffic and SEO. We will also promote extensively online, via social media and our weekly enewsletters

Your content



# **CONTENT MARKETING**

Webinars | Podcasts

### - Present to a global audience of industry professionals 'live' from your desktop

- Obtain pre-qualified leads from audience registration data
- Conduct a live chat Q&A session with attendees
- Target top executives at OEMs, suppliers and more
- Record and retain the session

#### How it works

- Broadcast from your desktop
- Webinar is introduced by the editorial team
- Promoted to the entire global database dedicated emails, web page, e-Newsletter and social media
- Presentation recorded and available online at automotivemanufacturingsolutions.com

#### **AMS Webinar Viewing Activity**



Source: BPA Brand Report - 6 Month Period Ended June 2019



# Engage with a global audience – in your own words

- Obtain pre-qualified leads from audience registration data
- Introduction by the editorial team
- Promoted to the entire AMS global database through dedicated emails, web page, e-Newsletter and social media
- Capture listeners at drive time/train time or outside of office hours
- Presentation available for playback online at automotivemanufacturingsolutions.com

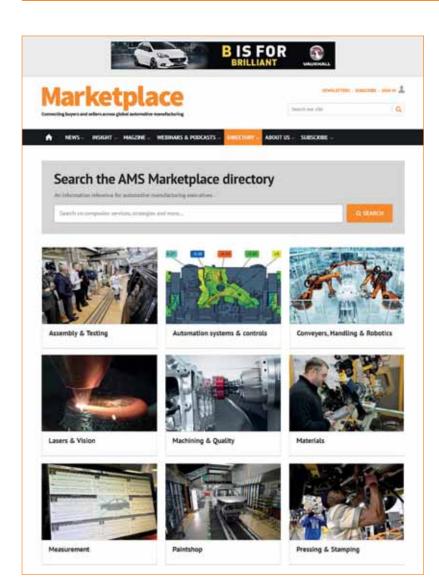






# **CONTENT MARKETING**

Marketplace 2020



Showcase your capabilities to our global audience of automotive manufacturing decision makers and grow your business – 365 days a year



For providers, a single destination to showcase your range of capabilities, experiences and supporting content to the visitors and readers of Automotive Manufacturing Solutions, online and in print.

For buyers, a single resource for identifying, comparing and engaging multiple providers of automotive manufacturing products, technology and solution provider/s – 365 days a year.

Marketplace is a one-stop shop for buyers and providers of automotive manufacturing products and services







# **CONTENT MARKETING**

#### Digital | E-newsletter

Be part of this comprehensive guide to the world's automotive manufacturing products and services

### Use the power of Digital to deliver your message and generate leads

- Reach over 20,000+ automotive manufacturing decision-makers every week
- Notifies the latest technology, applications, news and people insights

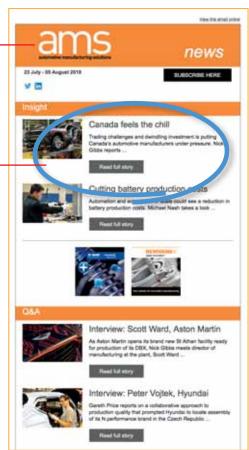
#### Advertising options include:

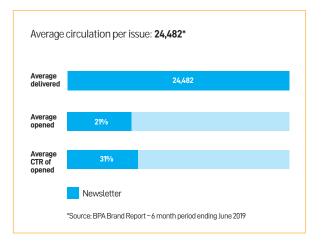
- Company logo
- MPU within a linked article

#### Plus, AMS News is also used to promote:

- From the Industry sponsored articles
- Webinars
- Podcasts









# MAGAZINE READERSHIP

Magazine | Directory | supplements

### MAGAZINE AND DIRECTORY





- The only globally-circulated magazine dedicated to the technology and operation of vehicle manufacturing
- Published four times each year and BPA audited
- Available as an online, page-turning magazine and via Apple / Amazon / Kindle apps
- Detailed coverage from car plants and their equipment suppliers around the world including interviews with senior production executives, plant visits, technology analysis, applications reports and the latest product

#### **REGIONAL & TECHNICAL SUPPLEMENTS**



#### ATS - Automotive Tier Supplier

With huge investments being made in the development and production of electric vehicles, we look at how tier suppliers are adapting production processes and technologies in step with OEM customer needs.



#### **Automotive Coatings**

With OEMs and Tier suppliers demanding coatings that require less materials, are faster curing, harder wearing and environmentally friendly, AMS takes an in-depth look at the solutions including the latest coatings, application and curing systems. We also report on how these are being used in current production operations.



#### **Emobility**

AMS examines the production processes helping to make the electrified-automotive future a reality. We look at case studies and assembly across all areas of the emobility manufacturing process.



#### **Environment & sustainability**

While the shift to electric powertrains reduces vehicle emissions, the production processes also have to achieve large scale reductions in energy and material consumption as well as greater efficiencies in waste management. We offer insights into the growing use of renewable energy sources and recycled materials in OEM and Tier supplier operations.





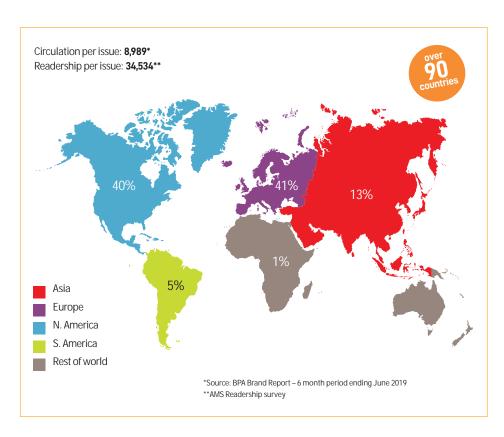


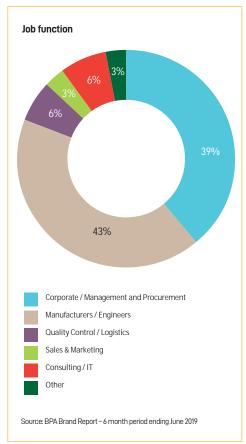


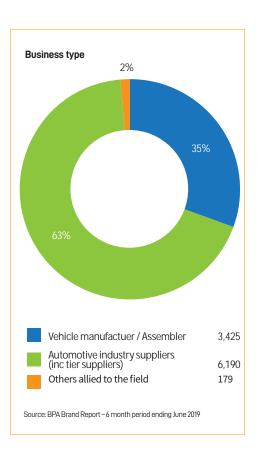
# MAGAZINE CIRCULATION

#### Job function | Business type

The only globally circulated magazine dedicated to the technology and operations of vehicle manufacturing









# MAGAZINE EDITORIAL CALENDAR 2020

Online coverage of the major industry trade shows will include:

Metav • Hannover Messe • Paint Expo • Control • Automatica • IMTS • AMB • Motek • EuroBlech • SPS Drives

ISSUE	OEM FOCUS	GLOBAL FOCUS	TECHNOLOGY	MATERIALS	MANUFACTURING FOCUS	AMS SUPPLEMENTS
SPRING (APR-JUNE)  - Ad copy deadline: 28/02/20  - Sponsored articles: 10/02/20  - Print date: 10/03/20	Geely Great Wall Maruti Tata	Asia	Digital manufacturing: 14.0 smart factories Cloud based systems Predictive maintenance From CAD to production	<b>Steel:</b> Lightweighting Forming Joining solutions Material development	Working environment: Workforce for the future Virtual reality Augmented systems Ergonomics	<b>E-mobility:</b> New vehicle platforms EV Powertrains Battery development
SUMMER (JULY-SEPT)  - Ad copy deadline: 18/06/20  - Sponsored articles: 29/05/20  - Print date: 29/06/20	GM Ford FCA	North America	Measurement & quality: Vision systems CMM Test procedures New applications	<b>Composites:</b> Material development Lightweighting Joining solutions Forming	<b>Heavy vehicles:</b> Truck Bus Off-highway	Automotive coatings: Automation Application Coating systems
AUTUMN (OCT-DEC)  - Ad copy deadline: 17/09/20  - Sponsored articles: 28/08/20  - Print date: 29/09/20	Daimler BMW PSA/Opel Renault	Europe	Additive manufacturing: Design/production Materials Equipment Applications	<b>Aluminium:</b> Lightweighting Joining solutions Forming Casting	<b>Two wheelers:</b> Next generation models Production operations Electric powertrains	Environment & sustainability: Waste management Renewable energy Process efficiency
WINTER (JAN-MAR 2021)  - Ad copy deadline: 30/11/20  - Sponsored articles: 09/11/20  - Print date: 09/12/20	VW Audi Skoda	South America	Automation & control: Robotics/HMI Materials handling Control platforms I4.0 technologies	<b>Recycled materials:</b> Sources Metals Plastics Fabrics	<b>Contract manufacturing:</b> Who's building what for who Multi-model/platform manufacturing	<b>Tier suppliers:</b> Producing for EV Flexible manufacturing future proofing



# RATECARD £

### **CONTENT MARKETING**

PRINT - Magazine issues, regional and technology supplements		£
Sponsored article:  2pp article (also published on website) inclusion in newsletter, plus  Mid-page unit (MPU) adverts with articles (Including design and editorial)	leaderboard	8250
WEB		£
AMS Marketplace Showcase your capabilities to our global audience of automotive manufacturing decision makers with an online company profile in AMS Marketplace. Includes 1 or 2 pages in print version published with Jan-Mar issue of AMS magazine	Full profile (12 months) Entry level profile (12 months)	9500 5900
<b>Video</b> with short article plus leaderboard and MPU, and inclusion in newsle	etter	3500
Webinars Your presentation hosted online and viewed globally		8650
Customised Podcasts Your presentation downloaded and listened to globally Note: to build audience it is recommended that a minimum series of three podcasts is delivered		4300
Reports/White papers/Surveys/Polls with short article plus leaderboard and MPU, and inclusion in newsle	etter	6230
Channel Partner Could include Voice of the Industry, Executive interview, Industry trenstudies, Thought leadership	nds, Case	<b>13350</b> (3 months)

### **ADVERTISING**

PRINT - Magazine issues, regional and technology supplements		£
Single page		7500
Half page		4500
Third page		3600
Quarter page		3100
Covers (inside front,back/outside back)		9000
WEB		£
Leaderboard	per month	925
Mid-page unit (MPU)	per month	1200
Homepage takeover	24 hours	1350
	48 hours	1780
Interactive digitised brochure (IDB)		3500
NEWSLETTER		£
Top banner	per month	2000
Banner	per month	1750
Bottom banner or badge	per month	1200



# RATECARD €

### **CONTENT MARKETING**

PRINT - Magazine issues, regional and technology supplements	€
Sponsored article:  2pp article (also published on website) inclusion in newsletter, plus leaderboard Mid-page unit (MPU) adverts with articles (Including design and editorial)	9500
WEB	€
AMS Marketplace Showcase your capabilities to our global audience of automotive manufacturing decision makers with an online company profile in AMS Marketplace. Includes 1 or 2 pages in print version published with Jan-Mar issue of AMS magazine  Full profile (12 months)  Entry level profile (12 months)	11400 7080
<b>Video</b> with short article plus leaderboard and MPU, and inclusion in newsletter	4150
Webinars Your presentation hosted online and viewed globally	9950
Customised Podcasts Your presentation downloaded and listened to globally Note: to build audience it is recommended that a minimum series of three podcasts is delivered	4950
Reports/White papers/Surveys/Polls with short article plus leaderboard and MPU, and inclusion in newsletter	7150
Channel Partner Could include Voice of the Industry, Executive interview, Industry trends, Case studies, Thought leadership	<b>15350</b> (3 months)

### **ADVERTISING**

PRINT - Magazine issues, regional and technology supplements		€
Single page		8695
Half page		4950
Third page		3910
Quarter page		3440
Covers (inside front,back/outside back)		10425
WEB		€
Leaderboard	per month	1050
Mid-page unit (MPU)	per month	850
Homepage takeover	24 hours	1350
	48 hours	1780
Interactive digitised brochure (IDB)		3500
NEWSLETTER		€
Top banner	per month	2300
Banner	per month	1950
Bottom banner or badge	per month	1380



# RATECARD \$

### **CONTENT MARKETING**

PRINT - Magazine issues, regional and technology supplements		\$
Sponsored article:  2pp article (also published on website) inclusion in newsletter, plus lead Mid-page unit (MPU) adverts with articles (Including design and editorial)	derboard	11150
WEB		\$
automotive manufacturing decision makers with an online company profile in AMS Marketplace. Includes 1 or 2 pages in	ull profile 2 months) ntry level profile 2 months)	12350 7670
<b>Video</b> with short article plus leaderboard and MPU, and inclusion in newslette	er	4850
Webinars Your presentation hosted online and viewed globally		11650
Customised Podcasts Your presentation downloaded and listened to globally Note: to build audience it is recommended that a minimum series of three podcasts is delivered		5800
Reports/White papers/Surveys/Polls with short article plus leaderboard and MPU, and inclusion in newslette	er	8400
<b>Channel Partner</b> Could include Voice of the Industry, Executive interview, Industry trends studies, Thought leadership	s, Case	18025 (3 months)

### **ADVERTISING**

PRINT - Magazine issues, regional and technology supplements		\$
Single page		11120
Half page		7110
Third page		5625
Quarter page		4950
Covers (inside front,back/outside back)		15012
WEB		\$
Leaderboard	per month	1250
Mid-page unit (MPU)	per month	1000
Homepage takeover	24 hours	1800
•	48 hours	2400
Interactive digitised brochure (IDB)		4725
NEWSLETTER		\$
Top banner	per month	2700
Banner	per month	2350
Bottom banner or badge	per month	1600



# THE TEAM



Nick Holt Editor e: nick.holt@ultimamedia.com t: +44(0) 208 987 0979



Gareth Price
Deputy Editor
e: gareth.price@ultimamedia.com
t: +44(0) 208 987 0942



Andrew Fallon
Publisher
e: andrew.fallon@ultimamedia.com
t: +44(0) 208 987 0931



Deepakk Chandiramani Business Development Manager e: deepakk@ultimamedia.com t: +44(0) 208 987 0923



Matt Crane
Design Director
e: matt.crane@ultimamedia.com
t: +44(0) 208 987 0950



Steve Bains
Senior Designer
e: steve.bains@ultimamedia.com
t: +44(0) 208 987 0961



Hannah Lindsay Junior Digital Designer e: hannah.lindsay@ultimamedia.com t: +44 (0)20 8987 0925



Justyna Wanczyk

Database & Circulation Manager
e: justyna.wanczyk@ultimamedia.com
t: +44 (0)20 8987 0964



Christopher Mott Head of Audiences & Marketing e: chris.mott@ultimamedia.com t: +44 (0)20 8987 0938



Mark Cunnah
Digital Product Manager
e: mark.cunnah@ultimamedia.com
t: +44(0) 208 987 0902



Jo Fordrey Advertising copy and general enquiries e: Jo.Fordrey@ultimamedia.com t: +44(0) 208 987 0952



Kate Rooney
Webinar production liaison
e: kate.rooney@ultimamedia.com
t: +44(0) 208 987 0937